

Tel: UK: +44 (0)208 133 9203 +44 (0)740 732 9097 WhatsApp: +44 (0)740 732 9097 USA: +1 (206) 866 5730 AUSTRALIA: +61 (08) 6102 0192 Skype: Alunow

# SCO - Origin: Kazakhstan Option #2 ALURPSG

## December 2024

We, AluminumNow Ltd, Facilitators, to Refineries & End Sellers who confirm with full corporate responsibility under penalty and perjury that our sellers are ready and capable to enter into a contract to sell the commodity listed below. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

## "REFINERY PRODUCTS LISTED BELOW"

## DIESEL GASOIL EN-590 PPM 10 USLD 10

Origin: Kazakhstan Quantity: 10,000- 100,000 METRIC TON per month Delivery: CIF / FOB / DIP & PAY CIF Price: \$440 Gross/\$420 Net Per Metric Ton FOB Price: \$310 Gross/\$290 Net Per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

## ULTRA-LOW-SULFUR DIESEL

Origin: Kazakhstan Quantity: 10,000 – 100,000 METRIC TON per month Quality: Complies with European Standard EN590 Delivery: CIF ASWP/ FOB / DIP & PAY CIF Price: \$340 Gross/\$320 Net Per Metric Ton FOB Price: \$230 Gross/\$210 Net Per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

## JET A1 91-91

Origin: Kazakhstan Quantity: 500,000-10,000,000 Barrels per month Quality: Complies with U.K. DEF STAN 91-91 Delivery: CIF / FOB / DIP & PAY CIF Price: Gross \$81/\$73 Net Per Barrel FOB Price: Gross: \$77/ \$69 Net Per Barrel Commission: USD 4.00 seller side, USD 4.00 Buyer side Per Barrel

## D6 VIRGIN LOW POUR FUEL OIL

Origin: Kazakhstan Quantity: 20,000,000- 200,000 GALS Per Month Port: CIF ASWP/ FOB / DIP & PAY CIF Price: \$0.66 Per Gal Gross/\$0.58 Net Per Gallon FOB Price: \$0.62 Gross/\$.0.54 Net Per Gallon Commission: USD 0.04 seller side, USD 0.04 Buyer side Per Gallon

#### D2 GAS EURO 4 (50PPM)

Origin: Kazakhstan Quantity: 10,000 – 100,000 METRIC TON Per month Quality: GOST 305-82 Delivery: CIF / FOB / DIP & PAY CIF Price: \$330 Gross/\$310 Net Per Metric Ton FOB Price: \$290 Gross/\$270 Net Per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

#### AVIATION KEROSENE COLONIAL GRADE (JP54)

Origin: Kazakhstan Quantity: 500,000 -5,000,000 Barrels Per month Quality: GOST 10227-86 Delivery: CIF / FOB / DIP & PAY CIF Price: USD GROSS \$79.00 - NET \$71.00 FOB Price, GROSS \$76.00 - NET \$68.00 Commission: USD 4.00 seller side, USD 4.00 Buyer side Per Barrel

#### LPG, LIQUIDIFIED PETROLEUM GAS

Origin: Kazakhstan Quantity: 10,000 - 100,000 METRIC TON per month Delivery: CIF ASWP / FOB / DIP & PAY Quality: GOST 20448-90 CIF Price: Gross \$260.00/\$240.00 Net Per Metric Ton FOB Price: Gross \$240.00/\$220.00 Net Per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

#### LNG, LIQUIDIFIED NATURAL GAS

Origin: Kazakhstan Quantity: 10,000-100,000 METRIC TON per month Delivery: CIF ASWP / FOB / DIP & PAY Quality: GOST 5542-87 CIF Price: Gross \$260.00/\$240.00 Net Per Metric Ton FOB Price: Gross \$240.00/\$220.00 Net Per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

#### **AUTOMOTIVE GAS OIL/ AGO**

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF./ FOB / DIP & PAY CIF Price: \$220.00 Gross / \$200.00 Net per Metric Ton FOB Price: Gross \$200/\$180 Net Per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

#### MAZUT-100 GOST 10585/75

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF /-FOB / DIP & PAY CIF Price: USD Gross \$240/ Net \$220 per Metric Ton FOB Price: USD Gross \$220/ \$200 Net per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

#### MAZUT-100 GOST 10585/99

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF / FOB / DIP & PAY CIF Price: USD Gross \$250/ Net \$230 per Metric Ton FOB Price: USD Gross \$230/ Net \$210 per Metric Ton Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

#### BASE OIL SN500

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 500,000 MT per month Delivery: FOB SN 100 Price: \$270 Gross/ \$250 Net per MT BS 150 Price: \$310 Gross/ \$290 Net per MT SN 150 Price: \$330 Gross/ \$310 Net per MT SN 300 Price: \$370 Gross/ \$350 Net per MT SN 500 Price: \$390 Gross/ \$370 Net per MT Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

#### BASE OIL SN500

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 500,000 MT per month Delivery: CIF SN 100 Price: \$210 Gross/ \$190 Net per MT BS 150 Price: \$300 Gross/ \$280 Net per MT SN 150 Price: \$320 Gross/ \$300 Net per MT SN 300 Price: \$350 Gross/ \$330 Net per MT SN 500 Price: \$370 Gross/ \$350 Net per MT Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

## **PETROLEUM COKE**

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF / FOB CIF Price: \$170.00 Gross / \$150.00 Net per Metric Ton FOB Price: \$150.00 Gross / \$130.00 Net per Metric Ton Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

### **BITUMEN 60/70**

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month **Delivery: FOB** 30/40 Price: \$210 Gross/ \$190 Net per MT 40/50 Price: \$220 Gross/ \$200 Net per MT \$330 Gross/ \$310 Net per MT 50/70 Price: \$370 Gross/ \$350 Net per MT 60/70 Price: \$460 Gross/ \$440 Net per MT 80/100 Price: 85/100 Price: \$450 Gross/ \$430 Net per MT \$520 Gross/ \$500 Net per MT 100/120 Price: Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

## **BITUMEN 60/70**

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month **Delivery: CIF** 30/40 Price: \$280 Gross/ \$260 Net per MT 40/50 Price: \$300 Gross/ \$280 Net per MT \$420 Gross/ \$400 Net per MT 50/70 Price: 60/70 Price: \$260 Gross/ \$240 Net per MT \$540 Gross/ \$520 Net per MT 80/100 Price: \$630 Gross/ \$610 Net per MT 85/100 Price: 100/120 Price: \$690 Gross/ \$670 Net per MT Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

## FUEL OIL (IFO)

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: FOB CST 180 Price: \$230 Gross/ \$210 Net per MT CST 280 Price: \$220 Gross/ \$200 Net per MT CST 380 Price: \$240 Gross/ \$220 Net per MT Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

# **FUEL OIL (IFO)**

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF CST 180 Price: \$310 Gross/ \$290 Net per MT CST 280 Price: \$290 Gross/ \$270 Net per MT CST 380 Price: \$300 Gross/ \$280 Net per MT Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

## UREA (PRILLED & GRANULAR)

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month\ Delivery: CIF / FOB CIF Price: \$320.00 Gross / \$300.00 Net per Metric Ton FOB Price: \$300.00 Gross / \$280.00 Net per Metric Ton Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

## **GASOLINE 950CTANE**

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: FOB 87 OCTANES Price: \$20 Gross/ \$210 Net per MT 89 OCTANES Price: \$210 Gross/ \$190 Net per MT 95 OCTANES Price: \$260 Gross/ \$240 Net per MT Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

# **GASOLINE 950CTANE**

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF 87 OCTANES Price: \$250 Gross/ \$230 Net per MT 89 OCTANES Price: \$230 Gross/ \$210 Net per MT 95 OCTANES Price: \$280 Gross/ \$260 Net per MT Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

## **REBCO GOST 51 858-200 / 9965-76**

Origin: Kazakhstan Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month Delivery: F0B Price: NWE Platt's Discount Minus -\$28.00 Gross / -\$24.00 Net per Barrel Commission: USD \$2.00 seller side, USD \$2.00 side Per Barrel

## REBCO GOST 51 858-200 / 9965-76

Origin: Kazakhstan Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month Delivery: CIF Price: NWE Platt's Discount Minus -\$36.00 Gross / -\$32.00 Net per Barrel Commission: USD \$2.00 seller side, USD \$2.00 Buyer side Per Barrel

## LIGHT CYCLE OIL (LCO)

Origin: Kazakhstan Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month Delivery: CIF / FOB CIF Price: \$260.00 Gross / \$ 240.00 Net Per Metric Ton FOB Price: \$160.00 Gross / \$ 140.00 Per Metric Ton Commission: USD \$10.00 seller side, USD \$10.00 Buyer side Per Metric Ton

Note: Prices subject to change and negotiations

Full ICPO Format will be supplied with current prices and product specifications. Please note ICPO Format below

Welcome your enquiry & ICPO from Direct Buyer

Richard O. J. Naylor CEO

# TRANSACTION DETAILS

ORIGIN:	KAZAKHSTAN
QUALITY:	EXPORT STANDARD
LOADIND PORTS:	ROTTERDAM/ HOUSTON/ FUJAIRAH/ JURONG
DESTINATION PORTS:	ASWP
INCOTERMS:	CIF/FOB/TTO
COMMISSIONS:	\$10 PER MT (\$4 PER BBL) PAYABLE BY SELLER
PAYMENT TERMS:	MT 103, TT WIRE, USDT, BTC, SBLC & DLC
CONTRATUAL PERIOD:	SPOT / 12 MONTHS CONTRACT + ROLLS /EXTENTION

Please note the following Tank Farms are not accepted, these include facilities such as Vopak, Australian Associated Tank Farms, VTTI, among others.

## FOB PROCEDURES (DIP AND PAY

1. Buyer issues ICPO containing seller's working procedures and banking details along with buyer's nominated TSA, company registration certificate and data page of buyer's passport.

2. Seller issues commercial invoice of the product available, buyer signs and returns the signed commercial invoice.

3. Seller submits a fresh SGS report (not less than 48 hours) to buyer tank farm company only to verify the product in seller tank.

4. Upon confirmation of the successful verification of SGS report by buyer tank farm.

5. Buyer request for payment invoice for both the seller pays two (2) days and buyer to makes payment of four (4) days to buyer tank farm, once the tank farm confirms the payment, buyers tank farm will issue tank storage receipt (TSR) for six 6 days in both the buyer and sellers company name.

6. Seller issues below PPOP documents to buyer.

- a) Fresh Q&Q report
- b) Injection report.
- c) Unconditional dip test authorization letter (DTA)
- d) Authorization to sell and collect (ATSC)
- e) Fresh SGS report.
- f) Authorization to verify the product in seller's tank (ATV)
- g) NCNDA/ IMFPA

7. Buyer conducts dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103/TT.

8. Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase contract between buyer and seller.

#### FOB WORKING PROCEDURE (2)

1)Buyer issue ICPO, as per format, containing the seller's working procedure with banking details and scanned copy of buyer's passport along with TSA.

2) Seller issues commercial invoice of the product in tanks at the port; buyer and Buyer's logistic

sign and return back commercial invoice to seller.

3) Seller issue to buyer PPOP listed below:

- a) GPS Coordinate-Tank Storage Receipt (TSR)
- b) Injection Report
- c) Unconditional Dip test authorization letter (DTA)
- d) Authorization to sell.
- e) Fresh SGS Report in Seller Tank.
- f) Authorization to Verify the Product in Seller's Tank (ATV)
- 4) Seller issues NCNDA/IMFPA for the following document to all Intermediaries involve in the Transaction and to buyer for signing.

5) Buyer inspects by SGS on buyer's expenses and send TSR.

6) Upon successful Dip Test in tanks, product will immediately be injected into Buyer's tanks. Buyer makes Payment for the product via MT103 and Seller transfers Title Ownership to Buyer.

7) Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase contract between buyer and seller.

# FOB WORKING PROCEDURE (3)

1.Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (TSA) on receipt and acceptance of Seller's Soft Offer.

2. Seller issues Commercial Invoice (CI), Buyer Signs within 24 hours and returns to Seller Within its validity.

3. Upon receipt and review of the signed CI, seller issues Dip Test Authorization (DTA) to be completed and signed by buyer in order for Dip Test to be conducted alongside counter signed copies of the CI.

4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents:

- a) Fresh SGS Report (Not older than 72 hours).
- b) Product Reservoir Receipt.
- c) Accreditation Certificate.
- d) Product Passport (Quantity and Quality Analysis).
- e) Authorization to Sell and Collect Certificate (ATSCC).
- f) Pre-Injection Report (PIR).
- g) NCNDA/IMFPA (To be completed by all intermediaries).
- h) Certificate of Product Origin.
- i) Authority to Verify (ATV) either physically or otherwise.

5. Upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks.

6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately.

7. The seller issues a contract for buyer's desired duration upon successful completion of the trial order under same Terms & Conditions.

# **FOB WORKING PROCEDURE (4)**

1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.

2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns Commercial Invoice to Seller

3. Seller issues to Buyer the below document for verification of the product (PPOP):

- a) Tank Storage Receipt (TSR)
- b) Statement of Product Availability
- c) Authorization to Verify (ATV)
- d) Dip Test Authorization (DTA) Letter

4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for payment invoice. The buyer extends the seller's Tank and makes arrangement for Dip Test Schedule.

5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to buyer and send all exportation documents to buyer, Buyer lift product into Vessel or completely take over seller's tanks for further product storage.

6. Buyer NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to seller for endorsement, Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)

7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately.

8. Seller issues final agreement to Buyer to review contract on R&E Monthly Deliveries,

9. Buyer reviews and approves contract and issued SBLC/ DLC Irrevocable, Non-Transferable, Auto Revolving for 12 months shipment value, Documentary Letter of Credit for length of Contract and for each lifting as schedule.

10. Buyer pays after successful Dip Test by MT103 wire transfer on each Monthly delivery.

11. The Subsequent delivery shall commence according to the terms and conditions of the Contract and Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase contract between buyer and seller.

# COST, INSURANCE AND FREIGHT (CIF) PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.

2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seal and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.

- a) Refinery Commitment to Supply.
- b) Certificate of Origin.
- c) Statement of availability of product.
- d) ATSC3.

3. Upon examined of seller POP buyer will make cash deposit of \$400,000 (four hundred thousand dollars) by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)

- a) Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.
- b) Copy of Approval to Export, issued by the Ministry of energy Kazakhstan.
- c) Copy of statement of availability of the product.
- d) Copy of the refinery commitment to produce the product.
- e) Copy of the port storage agreement.
- f) Copy of the charter party agreement to transport the product to discharge port.
- g) Copy of Vessel Questionnaire 88. H. Copy of Bill of Lading.
- h) SGS Report at loading port.
- i) Dip test Authorization (DTA) & ATB
- j) NOR /ETA
- k) Certificate of Ownership Transfer.
- Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
- m) Seller will issue TSR upon successful verification of all documents.

4. Shipment commences as per the signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and buyer at the unloading seaport.

5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.

6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

Note: The title takeover payment will be deducted when the buyer is paying for the full product.

7. Subsequently monthly shipments continue as per terms and conditions of the sales and purchase contract between buyer and seller.

# ICPO FORMAT to be used

## Letterhead with address & Contact Details

## Date: Ref. No: To: **Kazakhstan Refinery** Through: **AluminumNow Ltd**

#### Irrevocable Corporate Purchase Order (ICPO)

I, undersigned, as of with Full Corporate and legal responsibility and authority under penalty of perjury, hereby place this Irrevocable Corporate Purchase Order (ICPO) of herewith named products according to the following terms and conditions:

Commodity: Origin: Kazakhstan Federation Specifications: As Attached **Trial shipment:** Metric ton (As applicable) Total Quantity: **MT x 12 Months Contracts** Quantity per Month: MT Shipment Sizes: MT per month Packing: **Bulk** Shipping Terms: FOB Price: (USD): **\$ US gross - \$ US net** Commission Share: \$10/MT Seller Side, \$10/MT Buyer Side (As applicable) Documents: As per procedure Contract Period: 12 Month Contracts

#### **Our Company Information:**

- 1. Company Name:
- 2. Company Origin:
- 3. Company Registration Number in the country of origin:
- 4. Company Address:
- 5. Company <mark>E-</mark>mail Address:

# **Request for Above Commodity Thru:**

- 1. Company Name: AluminumNow Ltd
- 2. Country of Registration: United Kingdom
- 3. Company Registration Number: 7650927
- 4. Company Address: Suite 405, Henry House, 275 New North Road, London, N1 7AA, UK

#### Note:- All correspondence thru: oilsailes@aluminumnow.com

#### **Our Bank Name and Account Information:**

The name of bank: Bank Address: Account Name: Account Number (USD): SWIFT/BIC NUMBER:

#### BANK TELEPHONE NUMBER:

## **Our SBLC Issuing (or for payment) Bank Name and Account Information:**

The name of bank: Bank Address: Account Name: Account Number (USD): Swift/BIC Number: Bank Telephone Number: Bank Officer: Bank Email:

#### Please chose preferred procedure and enter here

We hereby confirm the above procedures are accepted and we will follow the said procedures

We understand that any and all offer or contracts are subject to successful Seller verification of funds availability.

We hereby give our written permission for the Seller to conduct a **soft probe** of our account and that our Bank has been informed to this effect. (Or Bank Comfort Letter/MT 199)

We fully agree to enter into the sales and purchase agreement of the goods and request SPA at your earliest convenience.

Please find attached **CIS**.

Please find product specifications and passport copy etc. below:

Yours Truly

Signed by	with Company Se	eal
Name:		
Position:		
Company		

**Passport Copy** 

**Product Specifications**