

SOFT CORPORATE OFFER (SCO) - Origin: **Kazakhstan Option #3 alumuro**

December 2024

We, AluminumNow Ltd, Facilitators, to Refineries & End Sellers who confirm with full corporate responsibility under penalty of perjury that our sellers are ready and capable to enter into a contract to sell the commodity listed below. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

Optional Procedure Seller #3. FOB – Full Info below.

1. Buyer issues an official ICPO & buyer company registration certificate.
2. Seller issues commercial invoice for first lift quantities and tank storage lease agreement (TSA) signatures and endorsement, Buyer Signs and returns to Seller
3. Upon receive of Buyer signed tank storage lease agreement (TSA) and Commercial Invoice signed and sealed by both seller and buyer
4. Seller issue POP documents to buyer as below:
 - (a) Commitment to Supply
 - (b) Product Passport
 - (c) Cert of product origin (NON-SANCTIONED COUNTRY)
4. Buyer contact their storage company and request INVOICE for 3 Days to be paid by buyer
5. Within 24 hours of receiving the INVOICE from the buyer tank company, the seller opened communication with the buyer and signed a POP safety agreement (P.S.A).
6. Upon signing of the document (P.S.A). seller release the below POP.
 - (a) Injection report
 - (b) Certificate of conformity for regulated products (SGS).
 - (c) Inspection Report
5. After verification of the above documents within 48 hours maximum, buyer Pay for 3 Days extension to their tank farm,
6. Seller release DTA SGS REPORT (48 HOURS ONLY)
7. Buyer conducts SGS inspection and pays for product via MT 103 TT within 48 hours.
8. Title to the product is transferred to the buyer alongside all exportation documentation in relation to the petroleum product.
9. Seller pays commission within 48 hours by swift MT103 to all intermediaries assigned NCNDA/IMPFA.

AVAILABLE PRODUCTS AND PRICE LIST

ORIGIN Kazakhstan

PERFORMANCE BOND (PB) 2% OF THE FIRST MONTH SHIPMENT VALUE

DESTINATION ASWP

INCOTERMS FOB- CIF - TTO

LOADING PORT ANY SAFE PORT/ROTTERDAM/HOUSTON

PAYMENT TERM'S IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC
MT760/ MT103

PRODUCTS ORIGIN: Kazakhstan.

DELIVERY: FOB , CIF&TTO(**TTO Price to be advised**)

INSPECTION: SGS test report will be conducted at the loading port by SGS

LOADING PORT: Any Safe Port

SHIPMENT METHOD: Via Pipeline, Tank Farm, Tanker Vessel, Bulk, Truck, Railway

DELIVERY PORT: Any Safe World Port of Buyer choice.

SN 150/500 BASE OIL

Minimum Quantity: 20,000 Metric Tons per Month

Minimum Quantity: 50,000 Metric Tons per Month

CIF Price: \$320.00 Gross / \$300.00 NET CIF

FOB Price: \$300.00 Gross/\$280.00 NET on FOB /Rotterdam.

Commissions: Seller side USD \$10 Buyer side USD \$10

FUEL OIL CST-280

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$3100.00/ USD \$290.00 NET on CIF

FOB Price: Gross USD \$290.00/ USD \$270.00 NET on FOB /Rotterdam.

Commissions: Seller side USD \$10 Buyer side USD \$10

DIESEL EN590 (10PPM)

Minimum Quantity: 50,000 MT

Maximum Quantity:500,000 MT

CIF Price: Gross \$330/Net \$310

FOB Price: Gross \$300 /Net \$280

Commissions: Seller side USD \$10 Buyer side USD \$10

HIGH SPEED DIESEL (HSD)

On FOB Basis: Houston / Rotterdam

Quantity 100.000.000 Gallons per week

Maximum 800.000.000 Gallons per week x 52 weeks with R/E.

Price - USD 0, 73 / 0, 69 \$ per Gallon

Shipment time 5-10 days Port

Shipping Terms FOB: Rotterdam/ Houston

Inspection: SGS or Equivalent

Commission: 0, 04\$ x Gallon, Seller side 0, 02\$ per Gallon and 0, 02\$ for Buyer side.

D6 VIRGIN FUEL OIL

Quantity 100.000.000 Gallons per week
Maximum: 800.000.000 Gallons per week x 52 weeks with R/E.
Price - USD 0, 70 / 0, 66 \$ per Gallon
Shipment time 5-10 days
Terms: FOB: Rotterdam
Inspection: SGS or Equivalent
Commission is 0, 04\$ x Gallon, Seller side 0, 02\$ per Gallon and 0, 02\$ for Buyer side.

BITUMEN GRADES: 40/50, 60/70 AND 80/100

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 50,000 Metric Tons per Month
CIF Price: Gross USD\$220.00/NET USD \$ 200.00 CIF
FOB Price: Gross USD\$200.00/NET USD \$ 180.00
Terms: FOB /Rotterdam.
Commissions: Seller side USD \$10 Buyer side USD \$10

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 50,000 Metric Tons Month
CIF Price: Gross USD \$ 350.00 / NET USD \$ 330.00- on CIF
FOB Price: Gross USD \$ 330.00 / NET USD \$ 310.00-
FOB: Rotterdam
Commissions: Seller side USD \$10 Buyer side USD \$10

AVIATION KEROSENE COLONIAL GRADE A1)

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross USD \$ 66.00 / USD \$62.00 NET on CIF
FOB Price: Gross USD \$ 58.00 / USD \$54.00 NET on
FOB: Rotterdam.
Commissions: Seller side USD \$2 Buyer side USD \$2

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross USD \$ 60.00 / USD \$56.00 NET on CIF
FOB Price: Gross USD \$ 58.00 / USD \$54.00 NET
FOB: Rotterdam.
Commissions: Seller side USD \$2 Buyer side USD \$2

MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$320.00 / USD \$300.00 NET on CIF
FOB Price: Gross USD \$300.00 / USD \$280.00 NET
FOB: Rotterdam.
Commissions: Seller side USD \$10 Buyer side USD \$10

EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 10,000 Barrels per Month
Maximum Quantity: 3,000,000 Barrels per Month
CIF Price: Gross USD \$136.00 / USD \$ 132.00 NET
FOB Price: Gross USD \$132.00 / USD \$ 128.00 NET
FOB: Rotterdam.
Commissions: Seller side USD \$2 Buyer side USD \$2

LIQUIDIFIED PETROLEUM GAS. GOST 20448-90% Propane

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 1,000,000 Metric Tons per Month
CIF Price: Gross USD \$ 330.00 / USD \$ 310.00 NET on CIF
FOB Price: Gross USD \$ 310.00 / USD \$ 290.00 NET
FOB: Rotterdam.
Commissions: Seller side USD \$10 Buyer side USD \$10

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 10 PPM / 500 PPM

Minimum Quantity: 10,000 Metric Tons per month
Maximum Quantity: 500,000 Metric Tons per month
CIF Price: Gross USD \$ 240.00/ USD \$220.00 NET on CIF
FOB Price: Gross USD \$ 210.00/ USD \$190.00 NET
FOB: Rotterdam
Commissions: Seller side USD \$10 Buyer side USD \$10

Procedure Options

SELLERS FOB/ ROTTERDAM TANK TO TANK INJECTION and CONTRACT STANDARD PROCEDURES:

1. Buyer issue ICPO as per ICPO format below.
2. Seller issues commercial invoice, buyer signs and returns back commercial invoice and tank storagemagreement (TSA).
3. Seller provide buyer with the below listed PPOP:
 - a) **Certificate of origin of the product**
 - b) **Irrevocable commitment letter to supply**
 - c) **Statement of product availability**
4. Seller issue DELEGATE APPOINTMENT LETTER to be signed by buyer logistics Storage Company.
5. Upon approval of DELEGATE APPOINTMENT LETTER Seller provides buyer within 24 hours the below POP:
 - a) **Fresh 24hrs. SGS report**
 - b) **Injection report**
 - c) **Unconditional Dip Test Authorization (DTA)**

6. (NCNDA / IMFPA) will be signed, buyer within 24 hours after successful dip test in sellers tanks injection commenced and seller provide buyer with the injection report of the product into buyer's tanks.
7. Buyer makes payment for total cost of product injected into buyer tanks via MT103, seller transfer title ownership to buyer with all export documents required of buyer for the transaction. Product injected into Buyer's Tank Farm.
8. Upon conclusion of first transaction seller pays all intermediaries involved in the transaction and proceeds with the signing of contract with buyer
9. Monthly deliveries proceed as per existing terms and conditions.

REFINERY TANK TO TANK (TTT) FOB PROCEDURES.

1. Buyer issue ICPO as per ICPO format below with banking details and scanned copy of buyer's Passport data page along with TSA for the seller refinery verification.
2. Seller refinery issues a commercial invoice (CI) & Warning Letter & NCNDA/IMFPA. Buyer signs and returns to Seller. Seller will complete verification on Tank Farm of the Buyer.
3. Upon proper verification of the buyer tank farm the Seller Refinery Leases and pays the Buyer's tank for two days (2) for the injection process. Buyer pays his Tank Farm Company for his three (3) days Tank Storage cost, (Totalling a five (5) days active TSR to be issued).
4. Upon confirmation of the active TSR Seller Refinery issues the following POP Documents:
 - a) **Injection Report**
 - b) **Certificate of Origin**
 - c) **Tank Storage Receipt from the Sellers Tank Farm**
 - d) **Dip Test Authorization Letter (UDTA) – Unconditional**
 - e) **ATSC-Authorization to Sell & Collect**
 - f) **Fresh SGS or equivalent not older than 48 hours**
 - g) **Authorization to Verify the product in the Seller's tank (ATV)**
5. The Buyer Conducts Dip Test on the product at Buyer's expense and makes the payment for the Total value of the product injected into the tanks through the means of MT103-TT. Product injected into Buyer's Tank Farm.
6. Seller pays all intermediaries involved in the transaction (via the signed IMFPA) and subsequently monthly/weekly shipment continues as per terms and conditions of the Sales and Purchase Agreement contract between Buyer and Seller.

FOB HOUSTON NON-NEGOTIABLE PROCEDURES

1. Buyer issues (ICPO) as per ICPO format below with tank storage agreement(TSA).
2. Seller issues commercial invoice for buyer signing.

3. Seller sends the below partial PPOP (partial proof of product) documents to buyer.
 - a) **Product passport**
 - b) **Tank reservoir receipt**
 - c) **Refinery statement of product quantity availability**
 - d) **NOR**
4. Buyer within 24 hours maximum, provide to Seller its leased Tank Storage Receipt (TSR).
5. Upon receiving TSR, product injection commences from reservoir trunks according to pre-injection schedule.
6. Upon completion of the injection into Buyer tanks at transaction port, Seller issues: DTA, ATV and ATSC and final injection report upon and after test by Intertek or similar Laboratory analysis reporter.
7. Upon Buyer's receipt of the above proof of product document and confirmation of the Quality & Quantity of the product, Buyer makes payment for the total value of the product Via MT103 m-T/T and simultaneously Seller issues to Buyer the Certificate of Ownership of the product and signs one-year contract hours after confirmation of the buyer's payment.
8. Seller issues draft SPA to buyer to review for R&E monthly deliveries.
9. Buyer reviews and approves the SPA and issues SBLC/IRDLIC irrevocable, non-transferable, auto revolving for 12 monthly shipment value, and documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.
7. Seller pays all intermediaries involved in the transaction (via the signed IMFPA) and subsequently monthly/weekly shipment continues as per terms and conditions of the Sales and Purchase Agreement contract between Buyer and Seller.

TTO PROCEDURE

1. Buyer issues official ICPO product right inside the vessel on the sea:
2. Seller issues MOU.
3. Buyer countersign MOU and forward back.
4. Upon the receipt of countersign MOU from the buyer, seller Emails to buyer the listed below documents issued in the name of the initial buyer as stated below:
 - a. **Product Passport (Quantity & Quality Dip Test Analysis Report)**
 - b. **Certificate of Origin**
 - c. **Bill of Lading**
 - d. **Vessel Q88 Document**
 - e. **E.T.A. (Estimated Time of Arrival) Of Vessel**
 - f. **Vessel (N.O.R) Notice of Readiness**
 - g. **Ullage Report**
 - h. **Cargo Manifest**
 - i. **Invoice for title transfer**

5. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and makes payment Within 48 hours for the title takeover which amount to the sum of \$150,000.00 (One hundred & Fifty Thousand United state dollars) to seller's Fiduciary account.
6. Upon seller receipt of the first deposit of title takeover payment, seller transfers the title to the potential buyer's company's name and re-issue all other outstanding Documents to the potential buyer's company and send via swift from seller bank the full prove of product to buyers Bank.
7. Upon receives the full POP via email the buyer conducts the balance payment of \$200,000.00 (Two hundred Thousand United state dollars) to seller's Fiduciary account.
8. Upon receiving the full advance guarantee of deposit, the seller orders for the vessel to be rerouted to buyers desired Port under the coordination by buyer's forwarder, Vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, Buyer pays by MT103 T/T for the full product to the seller. Note the title takeover payment will be deducted from the total product value.
9. Seller pays all parties involved their commission within 48 hours:

PROCEDURE CIF -ASWP

1. Buyer issues ICPO in the ICPO format below on buyer company's letterhead with buyer bank account details etc.
2. Seller issues drafted Contract (open for possible amendments). Buyer signs, seals and returns Contract with company Information sheet (CIS) and buyer's identity, for final endorsement. Seller registers product documents and gives the below listed Partial proof of product then transports product to loading port.
 - a) **Seller Commitment to Supply**
 - b) **Certificate of Origin REPUBLIC OF KAZAKHSTAN**
 - c) **Statement of availability of product**
 - d) **Product quality passport (Analysis test Report) By KAZAKHSTAN standard gost R or SGS report.**
 - e) **Guarantee letter to supply the product endorsed and approved by seller's bank.**
3. Within 5 to 10 banking days, Buyer's bank sends Non-Transferable or preferably, Transferable Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's provided bank verbiage for the first trial shipment. In cases whereby buyer is not able or willing to issue the bank instrument, buyer will have the option to secure the product allocation by payment against Cost -Insurance -Freight. (CIF) guarantee on the amount of \$1,400,000.00, This payment however shall be deducted from the total cost of the transaction after inspection at discharge port. Seller's Bank issues Full POP Documents to Buyer's Bank with 2% Performance Bond. (PB)
 - a) **Copy of license to export, issued by the department of the Ministry of Energy, REPUBLIC OF KAZAKHSTAN.**
 - b) **Copy of Approval to Export, issued by the Ministry of Justice, REPUBLIC OF KAZAKHSTAN.**
 - c) **Copy of statement of availability of the product.**
 - d) **Copy of the refinery commitment to produce the product.**

- e) Copy of Transnet contract to transport the product to the loading port.
- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88.
- i) Copy of Bill of Lading.
- j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- l) NOR /ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport

5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.

6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA

Note: Prices subject to change and negotiations

Full ICPO Format will be supplied with current prices and product specifications.

Welcome your enquiry & ICPO from Direct Buyers

Richard O. J. Naylor
CEO

ICPO FORMAT to be used

Letterhead with address & Contact Details

Date:

Ref. No:

To: **Kazakhstan Refinery**

Through: **AluminumNow Ltd**

Irrevocable Corporate Purchase Order (ICPO)

I, _____, undersigned, as _____ of _____ with Full Corporate and legal responsibility and authority under penalty of perjury, hereby place this Irrevocable Corporate Purchase Order (ICPO) of herewith named products according to the following terms and conditions:

Commodity: AGO EN590

Origin: **Kazakhstan Federation**

Specifications: **As Attached**

Trial shipment: 100,000MT (As applicable)

Total Quantity: **100,000MT x 12 Months Contracts (As applicable)**

Quantity per Month: **100,000 MT (As applicable)**

Shipment Sizes: **100,000MT per month (As applicable)**

Packing: **Bulk**

Shipping Terms: **FOB (As applicable)**

Price: (USD): **\$350 US gross - \$330US net(As applicable)**

Commission Share: **\$10/MT Seller Side, \$10/MT Buyer Side (As applicable)**

Documents: **As per procedure**

Contract Period: **12 Month Contracts**

Our Company Information:

1. Company Name:
2. Company Origin:
3. Company Registration Number in the country of origin:
4. Company Address:
5. Company E-mail Address:

Request for Above Commodity Thru:

1. Company Name: **AluminumNow Ltd**
2. Country of Registration: **United Kingdom**
3. Company Registration Number: **7650927**
4. Company Address:
Suite 405, Henry House, 275 New North Road, London, N1 7AA, UK

Note:- All correspondence thru: oilsales@aluminumnow.com

Our Bank Name and Account Information:

The name of bank:

Bank Address:

Account Name:

Account Number (USD):

SWIFT/BIC NUMBER:

BANK TELEPHONE NUMBER:

Our payment bank (or for SBLC issuance) Name and Account Information:

The name of bank:

Bank Address:

Account Name:

Account Number (USD):

Swift/BIC Number:
Bank Telephone Number:
Bank Officer:
Bank Email:

Please chose preferred procedure and enter here

We hereby confirm the above procedures are accepted and we will follow the said procedures

We understand that any and all offer or contracts are subject to successful Seller verification of funds availability.

We hereby give our written permission for the Seller to conduct a **soft probe** of our account and that our Bank has been informed to this effect. **(Or Bank Comfort Letter/MT 199)**

We fully agree to enter into the sales and purchase agreement of the goods and request SPA at your earliest convenience.

Please find attached **CIS**.

Please find product specifications and passport copy etc. below:

Yours Truly

Signed by with Company Seal
Name:
Position:
Company

Passport Copy

Product Specifications